

Kub3 — best developer of CRM platforms market

[REQUEST A DEMO](#)

We have a custom technical solution for Suite-Sugar CRM especially for your business:

1

We examine your business processes from each side, find disadvantages and deficiencies of the system and improve respective advantages

2

We implement CRM for your business, help staff to study the main CRM tools, and keep up with a new process in the development of your company

Why is Suite-Sugar CRM?

Suite-Sugar CRM is a technology for managing all your processes: data analytics, market and business processes, interactions with customers.

- The best open source CRM on the market today;

- More than 1 000 000 people have already installed Suite-Sugar CRM;

- We interpreted software into a dozen languages.



KUB3 creates unique solutions for each business

Implementation of Suite-Sugar CRM systems with KUB3 helps your business to work better. You can:

- Reduce time for application technical processing from a few days to few hours;
- Control staff from different units, allocate resources efficiently and monitor results;
- Automate daily routines (drafting reports, working with electronic catalog, processing of client requests) and involve staff in more important task;

[More](#)

Benefits of Suite-Sugar CRM implementation with Kub3:

You spend less time and efforts to technical issue because the software works on each company's computer without installing. You install CRM on a local server or with SaaS services. Each used device of a company integrates to CRM. Employees who have access to the system can use CRM on the internet with computers or mobiles from anywhere in the world.

We are constantly changing with the worlds' technical innovations – we update the CRM if your business is complicated by new goals and processes. Being an open system, Suite CRM regularly exchanges feedback with its external environment. We can change an interface, modules and database as you wish: you can add new modules or modify existing blokes. Such Suite CRM customization allows us to create a unique platform taking into account the needs of your company.

In addition, Suite CRM is a multifunctional platform, so you can adjust this CRM into your business process without complex configuration and we can help you. You haven't to buy the license/ You get the free license and can use it for as many persons as you like. Free software is a pure reality of the modern world people use Mandriva Linux, Red Hat, Libre Office, 7-zip archives every day without payments. Some companies sell premium access, subscriptions or advanced options.

Integration of CRM with the site, programs and software. We can combine CRM with Microsoft Office, Office PBX, email and SMS services, social networks. We also can integrate CRM with the site due to web forms (for collecting contacts).

Of course, there are not all features and functions of implementation Suite CRM with KUB3!

Here is actually what implementation of Suite-Sugar CRM systems with KUB3 looks like:

We analyze your unique business-process and develop tools and adds which make work things much easier. We have already implemented and installed CRM for more than 200 companies:



We cut the time for implementation and setup CRM. We launch the first stage in 2-4 months;



We saved companies' budgets. We don't elaborate modules from scratch, so we spend less money on the CRM;



We offered and integrated new creative solutions. Our engineers and managers build each CRM on successful experiences;



We launched on time without delay because we get a perfect timing;

KUB3 implements CRM for different companies and business spheres during 12 years:



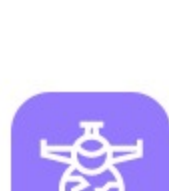
BIG MANUFACTURING COMPANIES



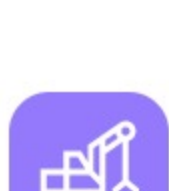
FINANCIAL ORGANIZATIONS



IT PROJECTS AND COMPANIES



LARGE COMPANIES IN THE TRAVEL INDUSTRY



CONSTRUCTION COMPANIES



NON-STANDARD PROJECTS AND COMPLEX INDUSTRY

We have successfully implemented more than 150 projects for different business fields including big banks with thousands of workers. We scaled up CRM to needs of large organization.

[Contact us](#)

KUB3 provide comprehensive implementation (full cycle) and setup Suit-Sugar CRM:



Analytics

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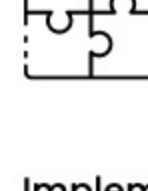
Designing

We set up CRM architecture and present you and your staff full-fledged project



Development

We form a team taking into account the specifics of project and develop CRM in stages



Implement

We integrate CRM with all of your services and systems and establish a guidance for staff

Moreover, we guarantee a high-quality service and tech support during your business growth. We will refine CRM when your company grow bigger and some processes change. Unlike other suppliers KUB3 develop CRM transparently:

We discuss the draft plan and the first stage before start;

We prepare detailed technical requirement and present to client;

We are always available, it means we always answer your questions;

We transfer the code to your IT department if you decide to stop cooperate;

We use 'Agile technique'- assemble a team for each project, calculate production and timing of the release, update CRM regularly (one time per 2-3 weeks);

KUB3 guarantees a high quality of custom Suite-Sugar CRM system development

In our work we use standards and technical practice from well-known American and European developers. We use the best experience in development, implement and tech support. What we offer to our clients:

01

Duplicate testing

We have two developers at least who check the code for each other;

02

Adhering the deadlines

You get the compensation if we broke the deadlines

03

Free tech support

We fix malfunctions for 6 months

04

Free guidelines

We make detailed instructions for your staff and train your employees

05

Constant improvement

We improve CRM as your business becomes more complex

KUB3 has the best team for development CRM of any complexity:

Middle+ developers are working for implementation of Suite-Sugar CRM systems more than 5 years and have huge experience;

Analysts translate requirements of business units and your plans to technic language;

Team leaders develop the main architecture and monitor the progress;

Testers use CI/CD tools and perform safe and quality launches;

Project managers control the entire process of building CRM from scratch;

IT-director manages the strategic direction of development;

Developers who propose lower prices haven't team of this size and qualification. As a result, the implementation of CRM includes bag and errors, developer doesn't make within the time limits. Companies have to fix CRM and pay for it again.

What results companies achieve with KUB3:

Customs House Greenway reduced time for application processed from 8 days to 4 hours;

One of the banks saved 1,5 million rubles per years through implementation of the self-service bot;

Law firm increased a conversion from 18% to 43% due to increasing in the number of customers and reduction of working hours;

Contact us and we discuss your project. Our managers find solution taking into account the particularities of your business.

[Contact us](#)